

FROM PENTESTER TO FURSUIT MAKER

QUICK QUESTIONS

- Furry ?
- Orange Cyberdefense ?
- Reconverted ?
- Powerpoint animations ?

Silou

Pentester/furry/brony

- @Silou_atien  (perso)
- @SnwCatCreations  (pro)
- 6+ years of pentest at Orange Cyberdefense

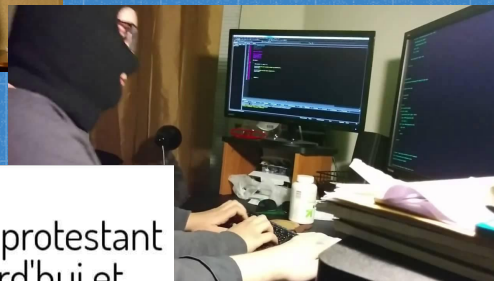


SUBJECT OF THE PRESENTATION

■ ~~Furry~~ ?



■ ~~Pentest~~ ?



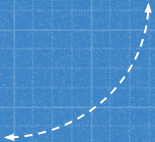
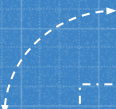
■ Reconversion ?



Devenir protestant
aujourd'hui et
bénéficier du
vendredi saint



**Se reconvertir
lundi et
bénéficier
d'un week-end
de 4 jours**



1 My job: hacker

*Also called "IT Security Consultant"
(but less bragging)*

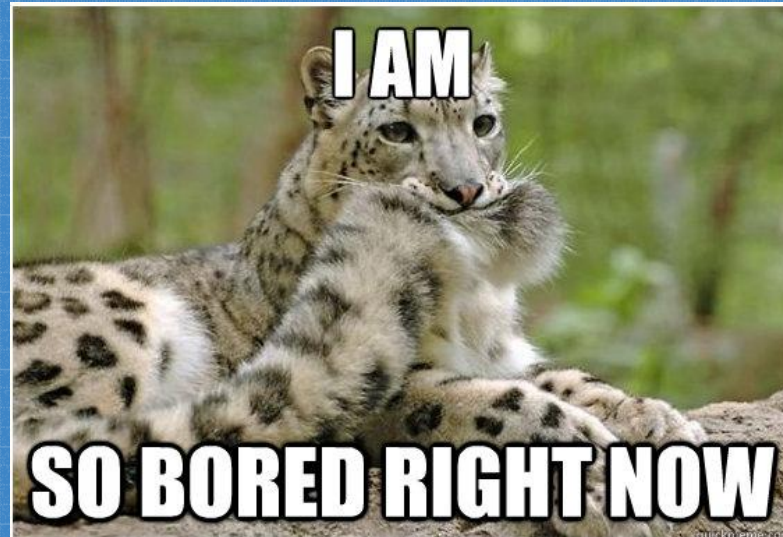
FIRST YEAR

- Pentester is the coolest job
- Paid for hacking companies
- Practice challenges on free time



3rd YEAR

- Pentest is cool, but what else exists ?
- Other job in the company ?
- Or.. Other company ?
- Bore out ?



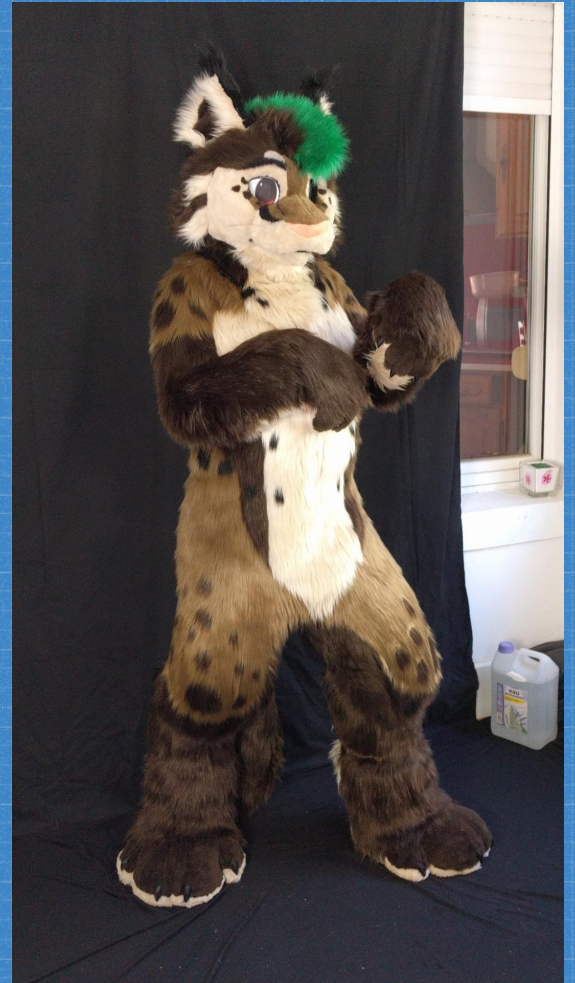
4th YEAR

- Wanna do system administration?
- Less travel to the customers !
- Managing ~~kids~~ colleagues
- Part time

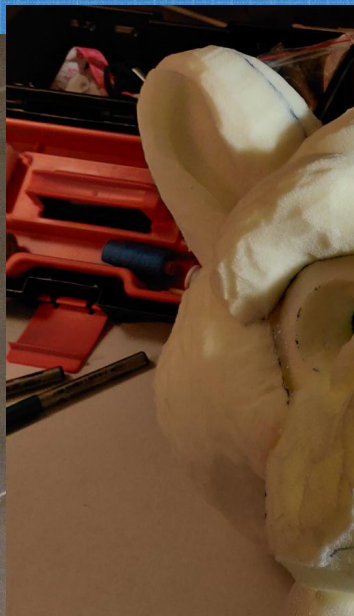


FURRIZING

- I want a fursuit !
 - Maker : No
 - Me : Ok I'll do it myself then !
- How to do : Youtube tutorials, buying patterns on Etsy and.. reproducing existing material



DID IT GO WRONG ?



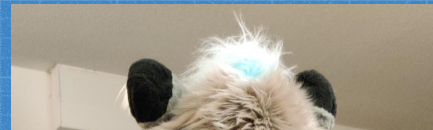
HOY HEY COVID

- Working from home 100% time
- No customer travel
- And no.. Furry events anymore ?

When someone in the house returns
from the grocery shop



FINISHING THE FURSUIT



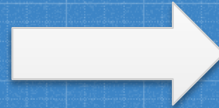
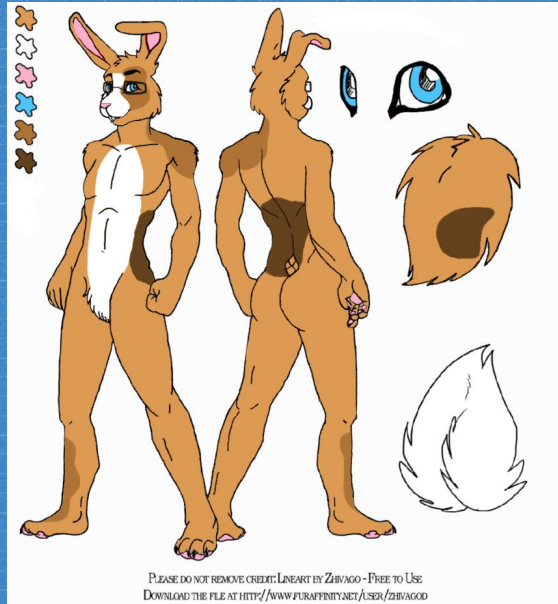
5th YEAR : MOVING TO LILLE

- New (smaller) team
- Working with system administration manager
- New building
- New clients



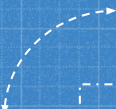
6th YEAR : FIRST FURSUIT CLIENT

- Friend of mine
- Bunny, plantigrade style



CONCLUSION FROM THIS COMMISSION

- Schedule :
 - Pentest : 9h30 - 18h
 - Fursuit making : 18h - 1h
 - Sleep : 1h - 9h30
- Impossible rythme, little free time
- Almost burned out in October
- 4 months completion time



**2 Why not
something else ?**

GETTING INDEPENDANT: PROS AND CONS

■ Pros:

- My own rythm
- Choosing my clients
- Doing something that motivates me
- Work from home
- Unlimited holidays
- Developing lot a skills (sewing, adminitrative, client relation, social networking..)

■ Cons:

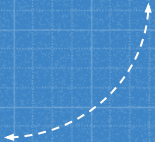
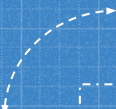
- Fewer & no regular income
- No sick leave
- No paid mutual insurance company & meal tickets
- Fewer social interactions (no more colleagues)
- Inability to borrow money

LEAVE OR STAY ?

- Solution to make a try ?
 - sabbatical leave, leave of absence for personal reasons
- Does the company agree ?
 - HR is ok
- How much time ?
 - 1 year + 1 year renewable
- Can I afford ?
 - Savings, no loans, partner has a job
- Legal aspect ?
 - Open a company, check if possible to do so at home

DECISION



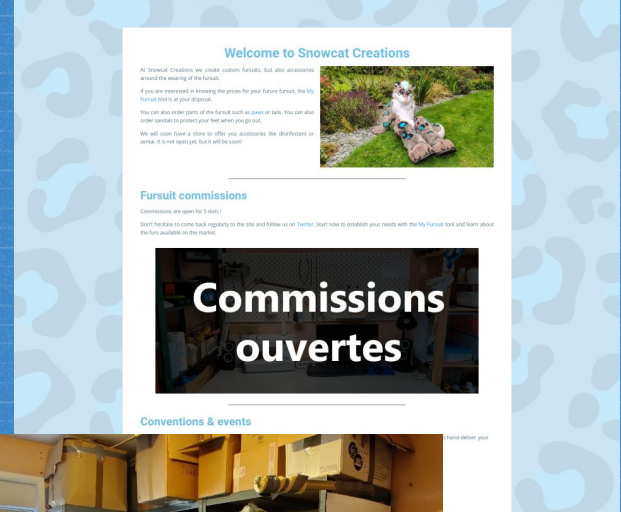


3 My job: fursuit maker

*Also called "expensive carpet maker"
(but less bragging)*

CREATING A BRAND

- Name : Snowcat Creations
- Website : snowcatcreations.fr
- Logo
- Workshop



DEFINING PRODUCTS & IDEAS

- Fursuits commiss
 - Fursuits parts c
 - Fursuit accessor
(sandals)
-
- Order simulator
 - French & English
 - ToS, FAQ
 - Communications o



ls)
fectant,

EXPECTATIONS vs REALITY

- Number of commission orders received : 1
- Later : 2 (but no selling)
- Unexpected orders : 2
 - 1 body + tail
 - 1 headless for a protogen

=> Getting people to know me takes time, need a client's base, more experience

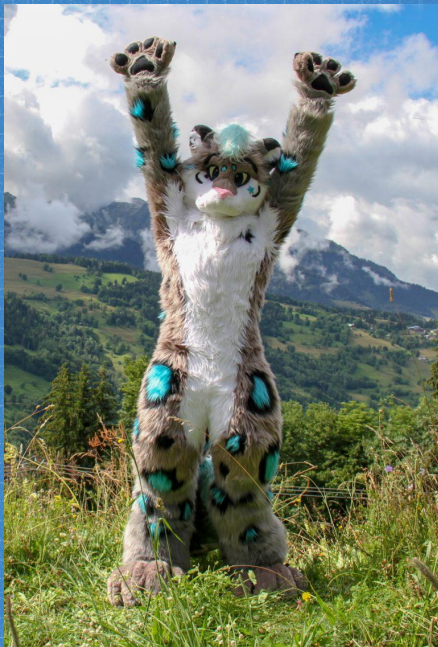
AND NOW ?

- 1st « difficult » client
- Trying stuff I'm not at ease with
- Made a second order commissions opening : 1 order, 2 unexpected order
- Diversification of offer
- Selling at a convention
- Declaring company
- Getting a real rhythm

CONCLUSION

- Dreaming is nice, making the dream come true is better
- There is always a possibility
- Life in company is easy
- Make sure to know what to expect (or at least)
- You learn with failure and try
- Memes make presentation better

Oh no it's the end



THANK YOU !

